We are delighted to present the forth volume of BYST newsletter of the year 2016. Like earlier, this edition presents an account of various activities that have taken place in Chennai cluster ranging from awareness generation programmes to post loan training in the 4th quarter of this year. We would like to convey our gratitude to mentors, entrepreneurs and stakeholders for their continuous support.

Thank you

BYST Team

**Achievements**

April 2016 – March 2017

**Youth Reached**
- Target: 2000
- Achievements: 2400
- No of Counselling: 145

**Mentor Trained**
- Target: 42
- Achievements: 40
- No of Training: 8

**Mentee Trained**
- Target: 400
- Achievements: 520
- No of Training: 17

**Venture Supported**
- Target: 100
- Achievements: 104
- No of Banks: 24

**Total Loans**
- Total Funds: 54 Millions
- Average Loan size: 5.19
- Male: 60%
- Female: 40%

**Total Employment**
- Total Employment (104 cases): 1900
- Average Loan size: 5.19
Convene 4

(from left) Mr T Victor, Chairperson BYST, Mrs. Latha Pandiarajan, Co Founder & Dir, Ma Foi, Mrs V L Indira Dutt, MD, KCP Groups, Sr. Susan Matheikal, Principal, Stella Maris College, Mr. N Krishnan, Chief Mentor, BYST

Mentoring is two way out Street, You get out what you put in. - Steve Washington

The Mentor Mentee Get together 16 April 2017 — Stella Maris
Our services

STAGE 1
- STEP Training Programme at EDI

STAGE 2
- Internal Entrepreneur Selection Panel Meeting
- Loan Disbursement
- Mentor Assignment Programme
- Mobile Mentor Clinic at Rural District

STAGE 3
- Mentor Online Training
- Mentor Chapter Meeting
Mr. Ragu hails from a scheduled tribal community in Oragadam village. He resides with his family in Perungulathur. A SSLC graduate, Raghu knows the importance of education thus ensured providing good education to his children. Both his sons study in a reputed matriculation school located nearby his residence. Raghu started his career in 1992 as a lorry cleaner. In 2001, he joined as a load man in a small manufacturing company, wherein he started learning the niche of “cement manufacturing business”. Working as load-man, Raghu established contact with a Karur-based firm and started marketing their cement pipes in Chennai. After gaining experience and confidence in the field, Raghu incorporated his firm “Everest Cement Pipes” in 2009 with an initial investment of INR 20,000. Possessing few “sub-contract orders from TamilNadu Electricity Board, Raghu approached every local bank to fetch a business loan, however, his efforts failed. He approached BYST for loan, BYST successfully assisted Raghu to fetch loan from Indian Overseas bank, Mudichur. Everest Pipes manufactures wide range of customized products including Cement pipes, Hollow bricks, Manual covers for building roads and drainage, favour blocks (used for setting car parking floors) and well-rings (used for setting up septic tanks). Raghu spent 50 days with their technical team and accomplished in designing and manufacturing a “Cement Turf Manufacturing Machine”. Hailing from a down-trodden tribal community, Raghu firmly believes he has to play an important role ensuring proper livelihood for his community. He built 8 toilets for his community and by the year 2018, he plans to build a community hall. He also plans to help children from his community to pursue higher education. By 2020, Raghu envisions to operate his business in his own land (2 acres) installed with advanced and automated machineries. Raghu had learnt the importance of maintaining proper accounts and credit flow from his Mentor Mr. Victor.

BYST Mentor Mr. Victor is an industrialist in the Plastics manufacturing industry. With his 30 years of rich experience and expertise he supports BYST supported Entrepreneur connected to his business. He is also into export and import business. Through his business activity he travels to many part of the country frequently. He has got an Award for Leadership from Roy Chester New York in the year 1987 and Hadggai Leadership award in the year 1993. Since 1992 onward he was associated with BYST. With his mentoring he had supported and developed many successful entrepreneurs in BYST journey. Apart from one to one mentoring he is also actively taking part in Bankers Entrepreneur selection panel. On Behalf of BYST, he addressed many Awareness generation programmes with various organizations and motivated thousands of young Entrepreneurs. With his Guidance and Leadership, BYST Rural Tamilnadu is elevating towards the Great future to support more number of Young Entrepreneur’s. He technically evaluates our entrepreneur for the projects which are associated with plastics, poly vinyl sticker cutting, handicraft, mechanical instrument etc. Mr. Victor has supported BYST with complete dedication. As a Chairperson of the strategic committee, he frequently travelled to Kancheepuram district to meet the top bank officials and enlisted their support in extending financial need to many of the BYST entrepreneurs requiring expansion loans. Mr. Victor had motivated many of his associates, professional colleagues to take up mentoring. Many of his entrepreneurs who are very successful today recommends him as a mentor for many new entrepreneurs. He also guides and shares experience with BYST mentors. He is regularly visiting all entrepreneurs through mentor Mobile clinic visit and encouraging them to success in their business.